

# Leading the way to healthier processes with SAP Business One

SAARmedtec, a leading supplier of medical equipment, turned to SkyTech to implement SAP Business One into their business to improve inventory and sales traceability. Now with an ERP in place, all processes involving inventory, sales or finance have improved hugely, saving time and money.

## Before: Challenges and Opportunities

- Previously, everything was completed manually, which was time consuming and caused inaccuracies.
- Monitoring expiry dates of products was slow and creating sales reports was challenging.
- A new ERP system was required that could track inventory and sales seamlessly to provide on the spot information.

## Why SAP Business One and SkyTech

- SAP Business One provides excellent inventory control capabilities.
- Special guidelines for healthcare products can be followed with ease through SAP Business One.
- SkyTech provided a streamlined implementation and continue to offer invaluable, incredibly professional support whenever an issue occurs.

## After: Value-Driven Results

- Since implementation, inventory can now be monitored at all stages, informing management whether they have over stock or they need to make replenishment orders.
- Management can view how every sales person is performing and whether they're reaching targets.
- Financial reports can be created quickly.
- Data management has improved across customer and supplier.
- Quarterly meetings can take place with all the data needed to achieve their business goals of the year.



“Both SAP Business One and SkyTech make your business resilient, and **much more cost efficient**, thanks to flexible reporting and full traceability of products and sales.”

Abeer Barakat – Business Development Manager, SAARmedtec

# Invaluable performance insights

since implementation of SAP Business One

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